



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

**General Services Administration  
Federal Supply Service  
Mission Oriented Business Integrated Services (MOBIS) Contract,  
Schedule 874**

**CONTRACT NUMBER:  
GS-10F-0274T**

**PERIOD COVERED BY CONTRACT:  
JUNE 15, 2007 THROUGH JUNE 14, 2012**

**ThinkQ Inc  
777 Tahquitz Canyon Way  
Palm Springs, CA 92262  
Phone: 888-666-1570  
Fax: 760-969-6769  
[www.thinkquality.com](http://www.thinkquality.com)**

General Services Administration  
Management Services Center Acquisition Division  
Supplement #\_\_\_\_\_, dated \_\_\_\_\_

**Business Size: Small, Woman, Service Disabled Veteran Owned  
DUNS: 62-123-0395**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

## **GSA AWARDED TERMS AND CONDITIONS**

### **ThinkQ Inc**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price (s).

**SIN 874-6: COMPETITIVE SOURCING SUPPORT**

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

**Not Applicable**

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

**Please refer to Attachment A**

2. MAXIMUM ORDER:

**\$1,000,000.00**

3. MINIMUM ORDER:

**\$300.00**

4. GEOGRAPHIC COVERAGE (DELIVERY AREA):

**48 Contiguous States and the District of Columbia.**

5. Point(s) of production (city, county, and State or foreign country).

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6. Discount from list prices or statement of net price.

**GSA Net pricing shown in pricing tables provided – See ATTACHMENT A**

7. QUANTITY DISCOUNTS.

**GSA Net pricing shown in pricing tables provided – See ATTACHMENT A**

8. PROMPT PAYMENT TERMS:  
**0%, Net 30 Days**
- 9a. Government purchase cards **are accepted** at or below the micro-purchase threshold.
- 9b. Government purchase cards **are accepted** above the micro-purchase threshold.
10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN):  
**None**
- 11a. TIME OF DELIVERY:  
**Specified on task order**
- 11b. EXPEDITED DELIVERY:  
**Please contact THINKQ for expedited delivery.**
- 11c. OVERNIGHT AND 2-DAY DELIVERY:  
**Please contact THINKQ for overnight and 2- day delivery.**
- 11d. URGENT REQUIREMENTS:  
**Please contact THINKQ for urgent requirements.**
12. F.O.B. POINT(S):  
**Destination**
- 13a. ORDERING ADDRESS:  
**ThinkQ Inc  
777 Tahquitz Canyon Way  
Palm Springs, CA 92262  
Phone: 888-666-1570  
Fax: 760-969-6769**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](https://fss.gsa.gov/schedules).
14. PAYMENT ADDRESS.  
**ThinkQ Inc  
777 Tahquitz Canyon Way  
Palm Springs, CA 92262  
Phone: 888-666-1570  
Fax: 760-969-6769**

15. WARRANTY PROVISION.  
**Not Applicable**
16. EXPORT PACKING CHARGES, IF APPLICABLE.  
**Not Applicable**
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL).  
**Accepted above the micro-purchase threshold**
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE).  
**Not Applicable**
19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE).  
**Not Applicable**
- 20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE).  
**Not Applicable**
- 20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)  
**Not Applicable**
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE).  
**Not Applicable**
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE).  
**None**
23. PREVENTIVE MAINTENANCE (IF APPLICABLE).  
**Not Applicable**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
**Not Applicable**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show

where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**Not Applicable**

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER.

**62-123-0395**

26. Notification regarding registration in Central Contractor Registration (CCR) database.

**CAGE CODE # 4CM37, registration valid through May 30, 2010**

27. UNCOMPENSATED OVERTIME (INDICATE IF USED):

**THINKQ, Inc. does not offer overtime compensation to its full time employees.**

**ATTACHMENT A  
THINKQ INC  
LABOR CATEGORY DESCRIPTIONS AND HOURLY RATES  
(SIN 874-6)**

Labor Category	Awarded Price (includes .75% IFF)	Discounted Rate for Task Orders above \$700,000 (includes IFF)
Senior Technical Analyst	\$ 140.16	\$ 134.07
Senior Analyst	\$ 122.76	\$ 117.42
Analyst	\$ 97.77	\$ 93.52
Junior Analyst	\$ 44.68	\$ 42.73

Labor Category	GSA Hourly Rate w/IFF
<b>Title:</b> Senior Technical Analyst	\$140.16
<p><b>Experience/Education:</b> MA/MS in Business Administration or appropriate specialized field of study plus at least 10 years directly related experience or BA/BS plus at least 20 years directly related experience. Previous experience required that demonstrates complete knowledge of public-private partnerships, Federal Activities Inventory Reform Act and OMB Circular A-76.</p>	
<p><b>Description of Qualifications:</b> The Senior Officer/Director is responsible for the overall planning and execution of services that relate to Privatization Support Services and to insure that full implementation of these services is complete according to OMB Circular A-76. This position requires direct interface with the upper levels of management at the Federal agency. Responsibilities include developing a strategy for full implementation of recommended Performance Work Statements (PWS), Quality Assurance Surveillance Plans (QASP) and oversight of studies to determine the Government's Most Efficient Organization (MEO). This positions calls for expert level aptitude and has the ability to act as an expert during US Senate hearings and speaker at national A-76 conferences. In depth knowledge of every aspect of the A-76 process and can advise on current and future procedures. Oversight the entirety of large projects and manages these projects to bring them in on budget. Provides senior executive level advice and provides briefings for your top level staff. Also provides expert advice and guidance in support of an agencies' mission with respect to full implementation of Privatization Support Services.</p>	

Labor Category	GSA Hourly Rate w/IFF
<b>Title:</b> Senior Analyst	\$ 122.76
<p><b>Experience/Education:</b> MA/MS in Business Administration or appropriate specialized field of study plus at least 5 years directly related experience or BA/BS plus at least 8 years directly related experience. Previous experience requires that they have held positions of upper management in previous positions or similar experience with a military / federal background.</p>	
<p><b>Description of Qualifications:</b> Provides executive support to your senior management. Expertise may include organizational management, business improvement, distribution, or quality control and assurance. Senior Managers have advanced skills in management and process improvement, strategic analysis &amp; organizational engineering, dispute resolution, and “outsourcing and privatization”. This position is required to lead workshops specific to Privatization Support Services, seminars and facilitate process improvements. Senior Managers are able to be the leader of teams and teach team process improvement. Senior Managers insure that the strategy, objectives, and plans developed in the Performance Work Statements (PWS), Quality Assurance Surveillance Plans (QASP) and Most Efficient Organization (MEO) are implemented at the management level within the Federal agency. Senior Managers are instrumental in development of customized training and to perform such tasks. Further services include analysis and reports on documented procedures and recommendations for improvements in existing processes.</p>	

Labor Category	GSA Hourly Rate w/IFF
<b>Title:</b> Analyst	\$ 97.77
<p><b>Experience/Education:</b> : BA/BS in Business Administration or appropriate specialized field of study plus at least 5 years directly related experience or at least 10 years directly related experience. Previous experience requires that they have held positions of supervision in previous positions or similar experience with a military / federal background.</p>	
<p><b>Description of Qualifications:</b> Provides the bulk of the day to day work on our projects. At this level they have between 5 and 10 yrs of experience as consultants, instructors, or managers. They possess an undergraduate degree and experience as analysts. Experience may include organizational management, business improvement, distribution, or quality control and assurance. Analysts are able to be the members of teams and participate in team process improvement. Analysts create and perform work on the strategy, objectives, and plans developed in the Performance Work Statements (PWS), Quality Assurance Surveillance Plans (QASP) and Most Efficient Organization (MEO). At the top level, our analysts are experienced in all facets of our business and have taught most, if not all, of our A-76 and process improvement classes. They are skilled writers and team members. They have background and experience in statistical methods and analysis. They are problem solvers. They all are skilled computer users and constantly use word processing, spreadsheet, and presentation software to analyze and present their ideas. They are adept at helping our clients do the research, analyze the facts and present the data to everyone from the user to the senior staff.</p>	

Labor Category	GSA Hourly Rate w/IFF
<b>Title:</b> Junior Analyst	\$ 44.68
<p><b>Experience/Education:</b> Bachelor and 1 yr experience or 3 yrs of experience in related field. Previous experience in computer operation to include word processing, spreadsheet analysis, presentation software, data disk creation, and internet research.</p>	
<p><b>Description of Qualifications:</b> Helps with the day to day work on our projects. This level of analyst is where we make the biggest difference in the total price of the project. Jr Analysts get background training in many of the A-76 products such as Performance Work Statements (PWS), Quality Assurance Surveillance Plans (QASP) and Most Efficient Organization (MEO). They work with our Analysts and Sr. Analysts to perform tasks such as data collection and data processing, creation of electronic handbooks, formatting of reports, creation of manuals and shipping. They help in creation of presentations and documentation. This frees our analysts and managers to do what they do best which is to analyze.</p>	